CASE STUDY



LanguageLine provided a centralized approach and a direct connection with our client's Content Management System (CMS) with our translation workflows, which allowed greater control over translation projects.

LanguageLine Solutions®



Digital Localization for International Growth

Established in 2006 in response to Europe's rapidly changing Value Added Tax (VAT) situation, Accordance VAT is an international VAT consultancy and VAT compliance company. Their aim is to enable businesses to trade internationally by removing the burden of crossborder VAT. They reach across Europe from their UK hub and newly opened office in central Amsterdam.



The Challenge

- Improve global user engagement
- Create an easy and centralized solution
- Ensure consistency across languages

With a strong international focus, Accordance VAT wanted to improve their global user engagement, promote brand awareness, and attract new customers across global markets.

At the same time, they wanted a streamlined, centralized and cost-efficient process that would ensure consistency across multiple languages for their website, blogs, marketing materials, and social media content.

How We Helped

- CMS connectorsLanguage assets
- Secure dashboard
- Dedicated team
- Automated workflows

Accordance VAT's WordPress CMS connects to LanguageLine Solutions, allowing their team to send content for translation quickly, easily, and via a secure system. All translation projects can be requested, monitored, and retrieved from Accordance VAT's WordPress dashboard, allowing for improved visibility of all localized content. Their projects never leave the secure system, as in-house staff and linguists log onto the same secure, cloud-based system to complete the translation.

Language consistency is managed using linguistic assets, such as translation memories, glossaries and style guides. These tools contain terms, phrases, and brand names specific to Accordance VAT and are applied during the translation process, prompting the translator to use the pre-approved terminology. Translation memories also allow for cost and time savings, as translated phrases are captured and reused in future projects.

LanguageLine Solutions selected a dedicated panel of linguists from their global network based on qualifications, specialties, and experience of delivering projects with a similar scope. Linguists from this panel were then allocated to Accordance VAT's projects as a matter of priority.

What Did We Translate?

- Website content
- Blogs
- Marketing materials
- · Social media content





The Result

The centralized approach offered by LanguageLine Solutions allowed Accordance VAT to have greater control, flexibility and visibility over their translation projects, while maintaining consistency across languages and increasing cost-efficiency.

By providing digital content in multiple languages, Accordance VAT can continue to communicate and engage with their online audience across the globe quickly, effectively and within budget, resulting in increased website traffic, improved turnaround time and expansion into new markets.

"The really good thing about
LanguageLine Solutions is the
customer service, which shines
through. The team at LanguageLine
always has someone available to
speak to when we have questions and
turnaround time is super-efficient."

Emma Noall,

Marketing Campaign Manager



Let's Talk Solutions

Discover the many additional ways LanguageLine can help turn your biggest language challenges into growth opportunities with industry-leading services.

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